

IMPAG is a renowned, internationally active trading and service company with headquarter in Zurich and further subsidiaries in Germany, France, Austria, Spain and Poland. To strengthen our team of the Business Unit Food in Warsaw, we are looking for a



Sales & Product Manager Food Poland

100%

Your responsibilities:

- ✓ Advising your customers competently and actively selling raw materials for food industry in Poland
- ✓ Analysing your markets and defining your strategy out of it
- ✓ Developing and successfully implementing sustainable market development strategies
- ✓ Using your food technology know-how to create and win promising projects
- ✓ Acting as a contact person for your suppliers and conduct purchasing negotiations for your products groups
- ✓ Participating in and organising fairs, webinars and symposiums

Our requirements:

- ✓ Successful track record in a similar position
- ✓ Experience in the field of raw materials for food industry
- ✓ Proven knowledge & network in the Polish food market
- ✓ Network and contacts in the European Food industry would be beneficial
- ✓ Solid education complemented by a degree in food technology (Bachelor of food technology / Master of food technology) will be an added value
- ✓ Very high communication and negotiations skills
- ✓ Dynamic committed personality full of passion and ambition
- ✓ High self-responsibility and very high independence skills
- ✓ Fluent in English – German and/or other languages would be an advantage
- ✓ Proficient in the MS-Office programs

We offer you:

- ✓ An expandable, challenging and exciting field of activity in combination with technology and marketing with an excellent professional perspective
- ✓ A friendly and pleasant working atmosphere
- ✓ High autonomy and independence
- ✓ Possibility for personal and professional development within our company in Poland as well as within our international group
- ✓ Short communication and decision-making channels
- ✓ Additional social benefits

Please add a note: „Wyrażam zgodę na przetwarzanie moich danych osobowych przez IMPAG Chemicals Poland Sp. z o.o w celu prowadzenia rekrutacji na aplikowane przeze mnie stanowisko. Jednocześnie wyrażam zgodę na przetwarzanie przez IMPAG Chemicals Poland Sp. z o.o danych osobowych zawartych w moim zgłoszeniu rekrutacyjnym dla celów przyszłych rekrutacji.”

You can withdraw your consent at any time by contacting us at recruiting@impag.pl



Contact
Ewa Rymska
+48 22 418 40 00