

IMPAG is a renowned, internationally active trading and service company with headquarter in Zurich and further subsidiaries in Germany, France, Austria, Spain and Poland. To strengthen our team of the Business Unit Pharma in Warsaw, we are looking for a



## Sales & Product Manager Pharma Poland 100%

### Your responsibilities:

- Advising your customers competently and actively selling raw materials for pharma, nutraceuticals and food supplements industry in Poland
- Analysing your markets and defining your strategy out of it
- Developing and successfully implementing sustainable market development strategies
- Using your experience and know-how to create and win promising projects
- Acting as a contact person for your suppliers and conduct purchasing negotiations for your products groups
- Participating in and organising fairs, webinars and symposiums

### Our requirements:

- Solid education complemented by a degree in food technology, pharmaceutical, chemistry or other in the science direction will be an added value
- Successful track record in a similar position
- Experience in the field of raw materials for pharma and food supplements industries
- Proven knowledge & network in the Polish pharma and food supplements markets
- Network and contacts in the European industry would be beneficial
- Very high communication and negotiations skills
- Dynamic committed personality full of passion and ambition
- High self-responsibility and very high independence skills
- Fluent in English and/or other languages would be an advantage
- Proficient in the MS-Office programs

### We offer you:

- An expandable, challenging and exciting field of activity in combination with technology and marketing with an excellent professional perspective
- A friendly and pleasant working atmosphere
- High autonomy and independence
- Possibility for personal and professional development within our company in Poland as well as within our international group
- Short communication and decision-making channels
- Additional social benefits

### Are you excited about this interesting new challenge within our international group?

For further information please contact our human resources department. We look forward to receiving your application documents with a photo by email to [recruiting@impag.pl](mailto:recruiting@impag.pl).

The selected candidates will be contacted by the 31<sup>st</sup> of October 2023.

Please add a note: „Wyrażam zgodę na przetwarzanie moich danych osobowych przez IMPAG Chemicals Poland Sp. z o.o w celu prowadzenia rekrutacji na aplikowane przeze mnie stanowisko. Jednocześnie wyrażam zgodę na przetwarzanie przez IMPAG Chemicals Poland Sp. z o.o danych osobowych zawartych w moim zgłoszeniu rekrutacyjnym dla celów przyszłych rekrutacji.”

You can withdraw your consent at any time by contacting us at [recruiting@impag.pl](mailto:recruiting@impag.pl).

## Contact

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